

Manager, Managed Markets (10-014)

Azur Pharma, Inc., a privately-held specialty pharmaceutical company with commercial franchises in psychiatry, women's health and orphan drugs, is currently seeking a Manager, Managed Markets to be based in Philadelphia, who will work in support expanding US operations.

The position has responsibility for all business areas relating to contracted sales agreements, federal and state government programs controlling pharmaceutical utilization, public and private reimbursement policies affecting Azur products, and legislative initiatives or enactments impacting access or reimbursement of Azur products. A key success factor will be the development of collaborative relationships with Sales, Marketing, Customer Service, Trade/Distribution, Finance and Legal in order to take a senior contributor role working with contract management and reimbursement strategy.

To be considered for this position, the successful candidate will have a Bachelor's Degree and experience 5 or more years of Managed Markets experience, preferably dealing with CNS and/or injectable products. Additionally, this person would have a strong preference for relevant State Medicaid and Med D pharmaceutical experience; solid working knowledge of public payer programs; Proven success in analyzing revenue challenges and developing contracting strategies to meet sales growth objectives; Prior experience in developing contracting and pricing strategy; Understanding of federal and state regulatory requirements related to contracting & pricing; Strong PC skills including spreadsheet and presentation capabilities.

To be considered for this position, the well qualified candidate should send a resumes and salary requirements to:

Azur Pharma, Inc./Human Resources
1818 Market Street, Suite 2350
Philadelphia, PA 19103
e-mail: jobs@azurpharma.com
Fax: 443 487-9252