

Sales Representative, Women's Health (10-005)

Azur Pharma, Inc., a privately-held specialty pharmaceutical company with commercial franchises in psychiatry, women's health and orphan drugs, is currently seeking candidates to fill an opening for a Sales Representatives within the Women's Health Business Unit based in Jackson, MI.

The successful candidate will be responsible for generating market share and market share growth for assigned pharmaceutical products within the assigned territory. Specifically, this person will make selling presentations to physicians and other health care professionals, primarily in an office based setting within an assigned geography, and will manage allocated resources (samples, promotional and educational materials) to maximize return within regulatory and ethical guidelines, which includes maintaining accountability for all pharmaceutical samples and stock packages in accordance with FDA and PDMA guidelines.

To be considered for this position, the well qualified candidate will have a Bachelor's degree and a minimum of 2 years of sales experience to include experience in a business to business selling role. The successful candidate will be able to demonstrate an ability to influence events to achieve goals, and take actions beyond what is required, and have strong sales ability which will include the ability to use appropriate interpersonal style and communication methods to facilitate an acceptance of an idea, plan, activity, or product from targeted customers.

This position offers a competitive starting salary, a generous car allowance, plus a performance drive bonus program. In addition, you will have access to the Company benefit package including medical, life, dental, and vision coverage, as well the opportunities that accompany working with an entrepreneurial Pharmaceutical company.

To be considered for this position, the well qualified candidate should send a resumes and salary requirements, referencing the location and job number, to:

Azur Pharma, Inc. / Human Resources
1818 Market Street, Suite 2350, Philadelphia, PA 19103
e-mail: jobs@azurpharma.com, Fax: 443 487-9252

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